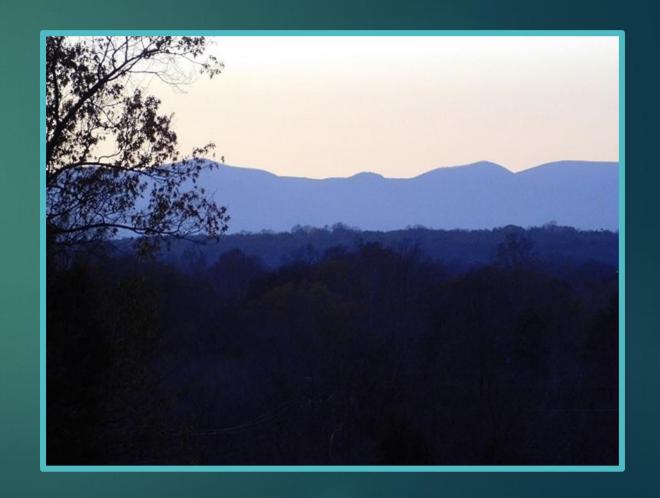
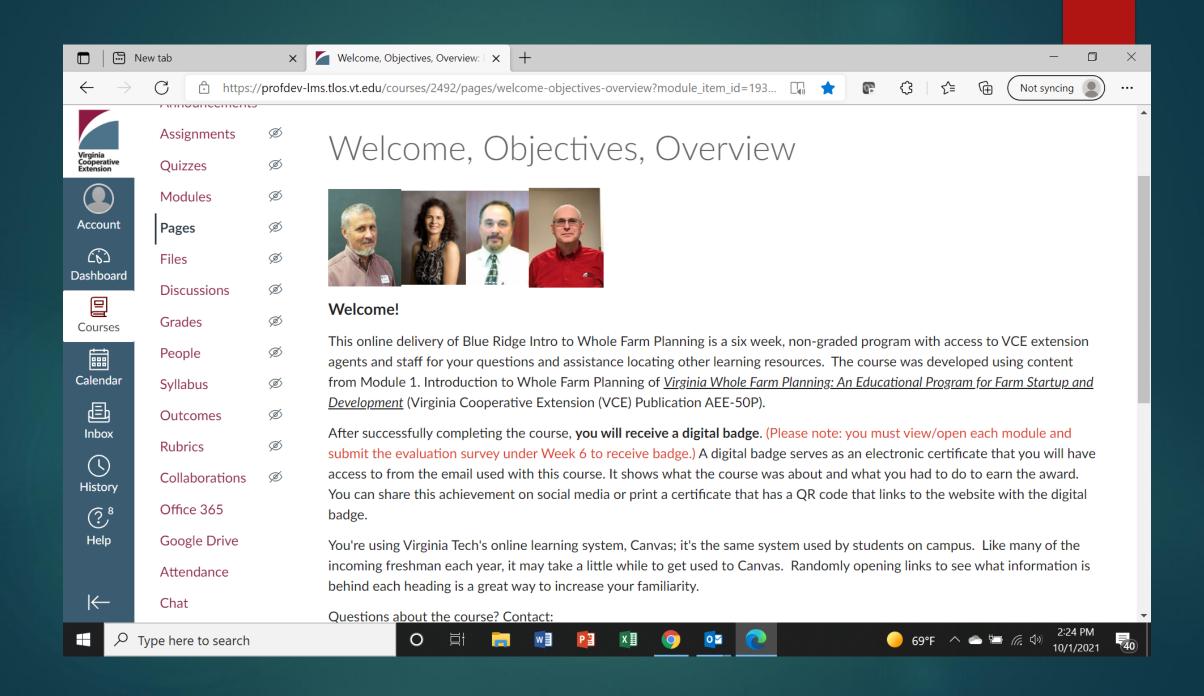


## Blue Ridge Intro To Whole Farm Planning

Week One / Unit 1

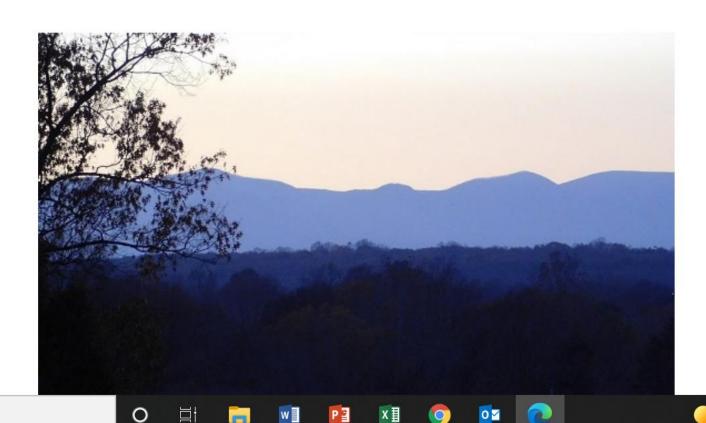
FALL 2021





#### Blue Ridge Intro to Whole Farm Planning:

An Educational Program for Farm Startup and Development



## Enough Yacking. Let's Get Started!

Have You or Someone in Your Family Asked Questions Like These?

- Wanna start a farm?
- Is it a good idea for us to start a farm?
- If we do start a farm, will it be profitable?
- I wonder which is better, a wholesale or value-added enterprise?
- Will a farm bring our family closer?
- Should I farm alone or include my spouse or friends?



### Some, Maybe All, Answered "Yes."

#### So, What's the Next Step?

- Yeah let's go!
- We already "went." / we just bought 15 acres.
- Can we think about this more?
- I'm not picking up poop!
- Chickens? Ewhhh!
- Cool, rodeo.
- What about my friends?



## This Brings Us To Blue Ridge Intro To Whole Farm Planning

What It's Not A:

Business Plan

Marketing Plan

Loan Pipposal

Mission Statement

Values Statement

Rather, it's a construct for thinking about each of these, and an introduction to people & resources to help you develop them (Or not).

#### But I Don't Want A Farm Business

## That is Probably Wise . . .

Regardless of your plans for profits, there will likely be costs and tax considerations.

It's useful to think of your new farm as an enterprise.



#### Unit 2. What is a Whole Farm Plan?

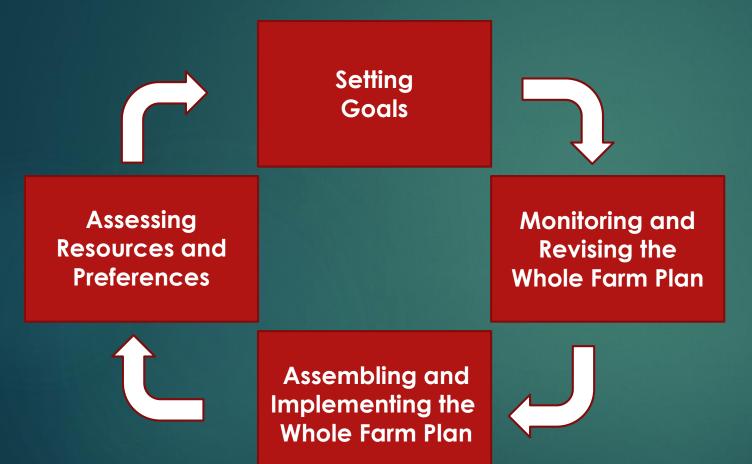
#### Defining Whole Farm Planning:

. . . The holistic four-step process that can be used by beginning farmers to help balance:

- Quality of life desired.
- Farm's resources.
- Production and profitability.
- Long-term stewardship.



## Whole Farm Planning: Four Steps



The whole farm plan is more than a plan. It is a process for short and long term decision making that takes into consideration the whole farm.

Figure 1. The whole farm planning process. Adapted from Janke 2000, Marrison 2007, and Sullivan 2001

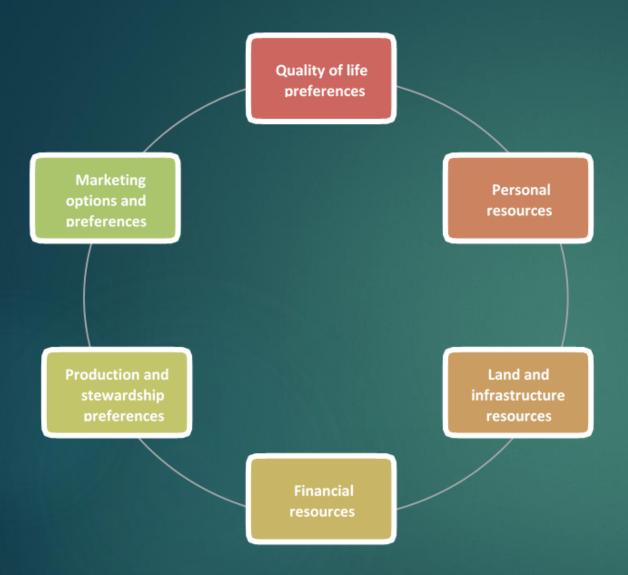


Figure 2. Whole farm plan inventory (assessment).

There is great value in imagining your "ideal" farm and looking at all its possibilities. Getting from the initial idea or dream farm to reality is an evolving process.

### Other Agencies & Offices

BRIWFP Connects Participants with Other Local Offices and Organizations Associated With Agriculture

- County Department of Economic Development.
- County Soil & Water Conservation District.
- USDA FSA.
- USDA NRCS.
- VA DOF (pending).

# So What About the Other Courses? Yep, This Program is A First Step

