

United States Department of Agriculture

Rural Development

Presented by Laurette Tucker

RURAL ENERGY FOR AMERICA PROGRAM

IRRIGATION SYSTEM WORKSHOP SUFFOLK, VA March 7, 2018

RURAL ENERGY FOR AMERICA PROGRAM – SECTION 9007

- This program is intended to provide a way that small businesses and agricultural producers can contribute towards our National goals of energy reduction, conservation and reducing our dependency on foreign energy sources
- This can be accomplished through a renewable energy system OR an energy efficiency improvement project.

Improve Profits for Your Rural Small Business, Farm or Ranch with REAP

Eligible Technologies

Energy Efficiency (AUDIT)		Renewable Energy	
	Lighting	\Diamond	Solar
જે જે	Heating/Cooling	11. M	Wind
	Irrigation	۵	Small Hydroelectric
¥ ¥ ¥	Ventilation	Ť	Anaerobic Digesters
	Fans		Biomass
	Automated Controls	<u><u><u>†</u></u></u>	Geothermal
	Insulation		Wave/Ocean Power

Technologies must be commercially available. R & D projects do not qualify.

accenture

Energy Efficiency



accenture

Veterinary Hospital

Rooftop solar panels



Renewable Energy



Laundromat & Dry Cleaner



Energy efficient equipment

52% energy savings

Energy Efficiency



Renewable Energy



Energy Efficiency

AND THE READ IN COMPANY AND INCOME. Nursery Energy efficient glass roof Radiant heat Fans & vents Computerized controls ٠ 40% reduction in energy costs

Renewable Energy



Rural Auto Repair Shop



11 kW micro-hydropower turbine

51% reduction in energy costs

Energy Efficiency



Rural Manufacturer



Efficient lighting system

50% savings on lighting bill



Grocery Store

Energy efficient cooler doors

\$500 per month savings

Renewable Energy



Eligible Applicants

Agricultural Producer





Rural Small Business





- Individual or entity that receives 51 percent or more of their gross income from agricultural production – crops, livestock, aquaculture, forestry operations, nurseries, dairies
- Privately owned for-profit small business - as defined by the Small Business Administration (SBA)
- Rural area or non-metro community of < 50,000

APPLICANT ELIGIBILITY

- Must be a citizen of the U.S.
- Must not have federal judgments or delinquent federal taxes
- Must have a DUNS number
- Must have a SAMs registration
- Applicant must own the system and control the operation and maintenance of the project
- Applicant must show adequate revenues for Operation & Maintenance



S Ineligible Project Costs

- Equipment:
 - Purchase & installation
 - New, refurbished, or remanufactured equipment
- Post-application construction & facility improvements integral to the renewable energy or energy efficiency project
- Professional service fees
- Permits & license fees
- Retrofitting
- Working capital, land acquisition (Guarantee ONLY)

- Residential energy projects
- Equipment:
 - Farm tillage equipment
 - Used equipment
 - Vehicles
- Pre-application construction & facility improvements; repairs or operating costs
- Application preparation or grant writer fees
- Line of credit
- Lease payments
- Payment to the applicant/business owner, beneficiary, or relative

REAP Grant Assistance Up to 25% of Eligible Project Costs

Renewab Energy S	ole ystems	Energy Efficiency Improvements		
Minimum Grant Request	\$2,500 Total eligible project $costs \ge $10,000$	Minimum Grant Request	\$1,500 Total eligible project $costs \ge $ \$6,000	
Maximum Grant Request	\$500,000 Total eligible project costs ≥ \$2 million	Maximum Grant Request	\$250,000 Total eligible project costs ≥ \$1 million	

REAP Guaranteed Loan Assistance

Up to 75% of Eligible Project Costs

Minimum Loan	\$5,000
Amount	Total eligible project costs \geq \$6,667
Maximum	\$25 million
Loan Amount	Total eligible project costs ≥ \$33.4 million
Details	 USDA guarantees a commercial loan; applicant must have a willing lender. Terms are negotiated between the lender and borrower. Fees, appraisals, equity & collateral requirements apply.



Application Forms

- SF 424, SF 424-C and SF 424-D
- RD 4280-3A (\$80,000 or less project cost)
- RD 4280-3B (more than \$80,000 to \$200,000 or less)
- RD 4280-3C (more than \$200,000)
- Energy Assessment or Audit for Energy Efficiency Projects (Audit required for projects >\$80,000

Application Forms (cont.)

- Feasibility Study by independent 3rd party for RES projects over \$200,000
- AD-3030 for all applicants except sole proprietors
- Matching Funds Documentation (not required but encouraged)
- DUNS # and Cage Code (SAM)

Scoring Criteria

- Quantity of energy generated, replaced or saved
- Environmental benefits
- Commitment of funds
- Size of the small business or agricultural producer compared to SBA size standards
- Previous grantee or borrower
- Simple payback
- State Director's Points

How to Apply

- Contact the USDA Rural Development Energy Coordinator in your state for application materials and resources: http://www.rurdev.usda.gov/BCP_Energy_ CoordinatorList.html
- Submit applications any time of year October 31st and April 1st deadlines
- Applications compete for funding based on project score
- Funding selections are made twice per year

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(2) fax: (202) 690-7442; or

(3) email: program.intake@usda.gov. USDA is an equal opportunity provider, employer, and lender.



Rural Development

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USDA Rural Development is committed to the future of rural communities.